

Company Overview



When you need to depend on power, depend on Intersect.

Top wireless telecommunications companies and construction contractors rely on Intersect's integrated AC electrical panels to keep communication sites and critical electronics up and running—all day, every day.

Intersect panel solutions with Strikesorb® surge protection are engineered to reliably route safe power to critical equipment. That means that your investment in downstream electronics is safeguarded for a lifetime of dependable operations—whether it's telecommunication equipment, process control equipment, light industrial equipment, or *all* of the electronics in your home including your personal and office computers, multimedia home theaters, digital-controlled appliances, and home security systems.

Intersect's expertise is customer response and reliability. Through alliances with best-in-class manufacturers, Intersect listens to your requirements and works with its partners to create solutions tailored to your needs. Intersect manages the complete process—from concept design through product creation and delivery. The focus is value. Your in-house resources are dedicated to revenue-generating or priority projects.



Intersect, Inc.™

Mainline power protection



Mary L. Munger
President & Founder

Sales in excess of \$50 million evidence the enthusiastic customer response to Intersect's integrated service entrance solutions, designed and produced in cooperation with its alliance partners – most notably ASCO Power Technologies, Pantrol, and Raycap.

Founded in 2001, Intersect is the second start-up led by Mary L. Munger, an entrepreneur with over 20 years of experience in corporate leadership, business development, and sales.

Mary completed two terms as an elected member of the Board of Directors of the Telecommunications Industry Association (TIA). She chaired the Small Business Development Committee, serving as a member of the Executive Committee of the TIA Board.

Recognizing that small businesses may best serve the market by carving out a service niche, Mary has chosen to provide a market path for custom-driven products with vendors who are willing to focus time and energy in innovative, quick-time from design to market deliverables.

Why do some of the nation's leading companies turn to Intersect?

Best-in-Class Partners

Part of what differentiates Intersect is our collaboration with best-in-class manufacturing partners. Working with the national leading automatic switch company, ASCO® Power Technologies, a division of Emerson Electronics, Intersect offers a range of factory-integrated and tested Power Transfer Load Centers. To ensure the safety of your business electronics and your personnel—or your home and family—Intersect panels feature Strikesorb® surge suppression. Independent studies prove this unique surge suppression technology is fail-safe, maintaining virtually 100% of its ability to protect, even after repetitive 140kA 8 x 20 µs strikes (more energy than the average induced lightning strike). A design and fabrication specialist, Pantrol, offers Intersect the ability to provide custom-tailored solutions with timely delivery. Pantrol is value driven and cost effective for commercial and consumer applications.

24/7 Service

Intersect is committed to caring and responsive customer service—before, during, and after the sale. Our dedicated staff responds with agility, ensuring timely responses to inquiries and prompt order processing. From design to delivery, Intersect provides single point of contact sales. When your solution includes an ASCO Series 300 automatic transfer switch, product warranties are guaranteed by Intersect with 24/7 nationwide support from ASCO Services, Inc. Buy from Intersect and you can receive up to five years of on-site warranty support.

WBE Status

As a certified Women Owned Business Enterprise (WBE), orders placed with Intersect can be credited towards Supplier Diversity spend. Intersect is a channel to market for ASCO-manufactured assemblies that offer you the quality and capacity of a world-class manufacturer and the caring, flexible staff of a small business.

If your revenue depends on the flawless performance of electronics, visit us online today at www.intersectinc.us.

Intersect, Inc.

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